

**Topic**

Implementing Profitability Analysis (CO-PA) with SAP at Siemens' site in Helsingør (Denmark).

**Customer**

Siemens Turbomachinery Equipment A/S

**Task**

Implementing Profitability Analysis with SAP R/3

**Implementation****Initial Situation**

For many years, PIKON has been a consulting partner for Siemens Power Generation (now Siemens Energy) in Germany. Going forward, Siemens' SAP systems in Denmark should have a simplified reporting procedure as well as utilise Profitability Analysis (CO-PA).

**Design**

- Analysing value flows in CO-PA (e.g. sales orders, production orders, cost centres).
- Setting up direct posting in CO-PA to particular FI accounts.
- Analysing existing CO-PA settings (value fields/characteristics)
- Carrying out CO-PA period-end closing activities.

**Realisation**

- The project was successfully implemented by PIKON in collaboration with Siemens' IT department and users.
- Project management
- Customising the CO module
- Adjusting value flows in CO-PA (e.g. settings for orders, errors in the period-end closing).

- Creating a CO-PA report for the analysis of contribution margin accounting (e.g. according to products, country, customers).
- Adjustment of values at period-end closing between FI and CO-PA incl. differences search.
- Creating manual adjustment entries in CO-PA.
- Documenting value flows and settings (in particular, documenting period-end closing activities incl. differences search).
- Creating a user guide for CO-PA.
- Delivering training sessions to the project team and end users.
- Support for the productive start.
- Follow-up support after the productive start (in particular, period-end closing activities).